

# TOM WILKENING

## PERSONAL DATA

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Date of Birth: March 30, 1979

Nationality: USA

## CURRENT POSITION

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2019-Present	Professor, Department of Economics, The University of Melbourne, Australia
2015-2018	Associate Professor, Department of Economics, The University of Melbourne, Australia
2013-2015	Senior Lecturer (Assistant Professor), Department of Economics, The University of Melbourne, Australia
2008-2013	Lecturer (Assistant Professor), Department of Economics, The University of Melbourne, Australia

## EDUCATION

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2003-2008	PhD in Economics, Massachusetts Institute of Technology
1997-2001	B.A. in Economics, University of Arizona (summa cum laude w/ honors)
1997-2001	B.S. in Math, University of Arizona (summa cum laude)

## FIELDS OF INTEREST

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Experimental Economics, Market Design, Contract Theory

## PUBLICATIONS

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1. “Protecting Antiquities: A Role for Long-Term Leases?” (with M. Kremer) *Journal of Economic Perspectives*. 39(3): 127-148, 2025
2. “Robust Recalibration of Aggregate Probability Forecasts Using Meta-Beliefs” (with C. Pekar) *International Journal of Forecasting*. 41(2): 613-630, 2025.

3. "Using Cross-Domain Expertise to Aggregate Forecasts When Within-Domain Expertise is Unknown" (with P. Howe and M. Martinie) *Decision*. 11(1): 35-59, 2024.
4. "Defaults and Cognitive Effort" (with A. Ortman, D. Ryvkin, and J. Zhang) *Journal of Economic Behavior and Organizations*. 212(C): 1-19, 2023.
5. "Getting Dynamic Implementation to Work" (with Yi-Chun Chen, Richard Holden, Takashi Kunimoto, and Yifei Sun) *Journal of Political Economy*. 131(2): 285-387, 2023.
6. "Cognitive Heterogeneity and Complex Belief Elicitation" (with I. Burfurd) *Experimental Economics*. 25(2), 557-592, 2022.
7. "Hidden Experts in the Crowd: Using Meta-Predictions to Leverage Expertise in Single-Question Prediction Problems" (with M. Martinie and P.D.L. Howe) *Management Science*. 68(1): 487-508, 2022.
8. "Behavioral Constraints on the Design of Subgame-Perfect Implementation Mechanisms" (with E. Fehr and M. Powell) *American Economic Review*. 111(4): 1055-1091, 2021.
9. "Using Meta-Predictions to Identify Experts in the Crowd when Past Performance is Unknown" (with M. Martinie and P.D.L. Howe) *PLoS ONE* 15(4): e0232058, 1-11, 2020.
10. "Two-Sided Allocation Problems, Matching with Transfers, and the Impossibility of Ex Post Efficient Trade" (with D. Delacretaz, S. Loerscher, L. Marx) *Journal of Economic Theory*, 179(1): 416-454, 2019.
11. "Experimental Guidance for Eliciting Beliefs with the Stochastic Becker-DeGroot-Marschak Mechanism" (with I. Burfurd) *Journal of the Economic Science Association*. 4(1): 15-28, 2018.
12. "The Role of Bounded Rationality and Imperfect Information in Subgame Perfect Implementation – An Empirical investigation" (with P. Aghion, E. Fehr and R. Holden) *Journal of the European Economic Association*, vol 16(1), pages 232-274, Feb 2018.
13. "Information and the Persistence of Private-Order Contract Enforcement Institutions: An Experimental Analysis" *European Economic Review*, vol 89(C), pages 193-215, October 2016.
14. "Evaluating the Impact of Visualization of Wildfire Hazard Upon Decision-Making Uncertainty" (with L. Cheong, S. Bleisch, A. Kealy, K. Tolhurst, and M. Duckham) *International Journal of Geographical Information Science*, vol 30(7), pages 1377-1404, January 2016.
15. "A Long Way Coming: Designing Centralized Markets with Privately Informed Buyers and Sellers" (with Leslie Marx and Simon Loertscher) *Journal of Economic Literature*, vol 53(4), pages 857-897, December 2015.
16. "Recursive Contracts, Rat Races, and Rent Dissipation: Theory and Experimental Evidence" (with P. Bardsley, N. Erkal, and N. Nikiforakis) *European Economic Review*, vol 61, pages 217-231, July 2013.
17. "The Lure of Authority: Motivation and Incentive Effects of Power," (with Holger Herz and Ernst Fehr) *American Economic Review*, vol 103(4), pages 1325-59, June 2013.

18. "Regulatory Fog: The Informational Origins of Regulatory Persistence" (with P. Warren) *The Journal of Economic Behavior and Organizations*, vol 84(3), pages 840-856, December 2012.
19. "Normative Conflict & Feuds: The Limits of Self-Enforcement" (with N. Nikiforakis and C. Noussair) *Journal of Public Economics*, vol 96(3), pages 797-807, October 2012.

#### CONFERENCE SUBMISSIONS

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20. "Interconnection Discrimination: A Two-Sided Markets Perspective." In Proceedings of Fifth Hot Topics in Networks (HotNets-V '06), Irvine, CA, US, November 29-30, 2006. (with P. Faratin).

#### OTHER

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21. "Auction and Economic Design." (w/ Simon Loertscher) *Australian Economic Review*, 44: 347-354, September 2011
22. "Experimental Economics: Rethinking the Rules." *The Economic Record, The Economic Society of Australia*, 87(2): 178-180, 2011. (Book Review)

#### WORKING/SUBMITTED PAPERS

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1. "Market Design for Land Trade: Centralization Experiments in Uganda and Kenya" (with G. Bryan, J. de Quidt, Marijose Silva-Vargas, and N. Yadav)
2. "Preventing Search with Wicked Defaults (with A. Ortman, D. Ryvkin, and J. Zhang) *Revise and Resubmit at Economic Journal*
3. "Managing Shared Understandings in Teams" (with P. Warren and P. Niennattrakul)

#### WORK IN PROGRESS

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1. "Choice Shifts, Disagreement Aversion, and Adaptation in Risk Taking Groups"
2. "Land Reform in the Shadow of Colonial Landlord Institutions" (with Shashi Karunanethy)
3. "Consolidating Land Through Rental Swaps: Experimental Evidence from Uganda (with D. Biesalski, G. Bryan, and J. de Quidt)

#### WORKSHOPS ORGANIZED, TRAINING AND SHORT COURSES RUN

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1. "Scoring Auctions for Genetic Reference Libraries" CMD Event, 2021
2. "Introduction to Moral Hazard in Managerial Accounting" Accounting Department Short Course, 2019 and 2020
3. "Introduction to Market Design" CMD Specialist Certificate in Economic Design, 2016 and 2017
4. "Introduction to Market Design" Department of Treasury and Finance, Victorian Government. 4 Lectures, 2014
5. "Auction Theory and Practice Workshop" Department of Treasury and Finance, Victorian Government. 3 Day Workshop to Procurement Group – June to July, 2013

6. “Introduction to Spectrum Auctions” Frontier Economics, Training Day Workshop, 2012
7. “Economic Design Workshop” Department of Treasury and Finance, Victorian Government. June 2011

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#### POLICY ADVICE

1. “Assessment and Requirements Gathering for the Implementation of the Credit Matching System for NSW” June 2024
2. “Peer Review for the Australian Digital Dividend Auction” Australia Communication and Media Authority. August 2012, October 2012 (4 Reports), December 2012 – April 2013
3. “Assessment of Efficiency of Various Auction Methodologies for Allocating the Digital Dividend” Feb – Mar 2010

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#### ACADEMIC SERVICE

2026	Program Committee: ESA Asia-Pacific Meetings
2024	Program Committee: ARC Behavioral Market Design Workshop
2024	Program Committee: Australian Conference of Economists
2024	Program Committee: Australian Development Economics Workshop
2023	Program Committee: ARC Behavioral Market Design Workshop
2017	Organizer, Australian and New Zealand Workshop on Experimental Economics (ANZWEE)
2017	Program committee: International Economic Association Meetings, Mexico
2016	Program committee: Econometric Society Meetings, UTS
2014-Present	Editorial Board, Journal of the Economic Science Association
2012-Present	Editorial Board, Experimental Economics
2012-Present	Editorial Board, New Research in Experimental Economics
2010	Organizer, Asia Pacific ESA
2009	Organizer, Australian and New Zealand Workshop on Experimental Economics (ANZWEE)

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#### FELLOWSHIPS, HONORS, AND AWARDS

2025	ARC Discovery Grant (\$256,570)
2023	Faculty of Business and Economics Matching Lab Grant (\$505,344)
2019	University of Melbourne Establishment Grant (\$150,000)
2019	Future Fellowship Award, ARC (\$1,063,947)
2018	ARC Discovery Grant (\$174,000)
2017	Faculty Research Grant, University of Melbourne
2016	FBE Certificate of Research Excellence, University of Melbourne
2016	Centre for Market Design Seed Funding Grant, University of Melbourne
2015	FBE/MDHS Collaboration Seed Funding Award, University of Melbourne
2013	Discovery Early Career Researcher Award, ARC (\$349,789)
2013	FBE Prize for Exceptional Distinction in Research and Research Training at level B/C, University of Melbourne

2013	Fellow: Centre for Engineering Social and Economic Institutions, University of Technology, Sydney
2012	International Fellow: Center for Engineering Social and Economic Institutions, University of Zurich
2011	Faculty Early Career Research Grant, University of Melbourne
2011	Faculty Research Grant, University of Melbourne
2009	Faculty Research Grant, University of Melbourne
2008	Faculty Research Grant, University of Melbourne
2007	George and Obie Schultz Dissertation Grant Fund
2006	MIT Undergraduate Economics Association Teaching Award
2003 - 2005	MIT Presidential Fellow
1997 – 2001	Flinn Scholar

#### RESEARCH TRAINING (STUDENTS)

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##### Current Students

2023-Present	Gloria Chen (PhD)
2022-Present	Paveenapat Niennattrakul (PhD)

##### Graduated PhD Students:

2025	Yunhe Dong (PhD)
2025	Lingguo Xu (PhD)
2021	Shashi Karunanethy (PhD)
2020	Marcellin Martinie (PhD in Psychology)
2020	Svetlana Danilkina (University of Melbourne)
2019	Jia Sheen Nah (KPMG London)
2018	Ingrid Burfurd (Grattan Institute, University of Melbourne)
2018	Aaron Blanco (Research Officer at the Royal Commission into Aged Care Quality and Safety)
2018	Boon Han Koh (Assistant Professor, University of East Anglia)
2017	Edwin Ip (Assistant Professor, University of Exeter)
2014	Imogen Halstead (Senior Economist at the World Bank)

#### REFEREEING

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American Economic Review, Review of Economic Studies, Econometrica, Quarterly Journal of Economics, Quantitative Economics, Games and Economic Behavior, RAND, Journal of Development Economics, Journal of Public Economics, Review of Economic Statistics, Journal of the European Economic Association, Management Science, International Journal of Industrial Organizations, Singapore Economic Review, The Economic Record, Experimental Economics, The Australian Economic Review, Economics of Innovation and New Technology, Economic Enquiry, Economic Journal, The European Economic Review, Review of Economic Design, The Journal of Law and Economics, The Journal of Law, Economics, and Organizations, The B.E. Journal of Theoretical Economics, Journal of Economic Behavior and Organization, Journal of the Economic Science Association, Journal of Behavioral and Experimental Economics, Science Advances, Decision, Journal of Forecasting