

# TOM WILKENING

## PERSONAL DATA

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Date of Birth: March 30, 1979

Nationality: USA

## CURRENT POSITION

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2015-Present Associate Professor, Department of Economics, The  
University of Melbourne, Australia

2013-2015 Senior Lecturer (Assistant Professor), Department of Economics, The  
University of Melbourne, Australia

2008-2013 Lecturer (Assistant Professor), Department of Economics, The  
University of Melbourne, Australia

## EDUCATION

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2003-2008 PhD in Economics, Massachusetts Institute of Technology

1997-2001 B.A. in Economics, University of Arizona (summa cum laude w/  
honors)

1997-2001 B.S. in Math, University of Arizona (summa cum laude)

## FIELDS OF INTEREST

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Experimental Economics, Market Design, Contract Theory

## PUBLICATIONS

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1. “A Long Way Coming: Designing Centralized Markets with Privately Informed Buyers and Sellers” (with Leslie Marx and Simon Loertscher) *Journal of Economic Literature*, vol 53(4), pages 857-897, December 2015.

2. "Recursive Contracts, Rat Races, and Rent Dissipation: Theory and Experimental Evidence" (with P. Bardsley, N. Erkal, and N. Nikiforakis) *European Economic Review*, vol 61, pages 217-231, July 2013.
3. "The Lure of Authority: Motivation and Incentive Effects of Power," (with Holger Herz and Ernst Fehr) *American Economic Review*, vol 103(4), pages 1325-59, June 2013.
4. "Regulatory Fog: The Informational Origins of Regulatory Persistence" (with P. Warren) *The Journal of Economic Behavior and Organizations*, vol 84, pages 840-856, December 2012.
5. "Normative Conflict & Feuds: The Limits of Self-Enforcement" (with N. Nikiforakis and C. Noussair) *Journal of Public Economics*, vol 96, pages 797-807, October 2012.
6. "Auction and Economic Design." (w/ Simon Loertscher) *Australian Economic Review*, 44: 347-354, September 2011

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#### CONFERENCE SUBMISSIONS

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7. "Interconnection Discrimination: A Two-Sided Markets Perspective." In Proceedings of Fifth Hot Topics in Networks (HotNets-V '06), Irvine, CA, US, November 29-30, 2006. (with P. Faratin).

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#### OTHER

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8. "Experimental Economics: Rethinking the Rules." *The Economic Record, The Economic Society of Australia*, 87(2): 178-180, 2011. (Book Review)

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#### WORKING/SUBMITTED PAPERS

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1. "Information and Market Structure: An Experimental Analysis" (Revise and Resubmit at the *European Economic Review*)
2. "Handing Out Guns at a Knife Fight: Behavioral Limitations to the Moore-Repullo Mechanism" (with E. Fehr and M. Powell)
3. "The Role of Bounded Rationality and Imperfect Information in Subgame Perfect Implementation – An Empirical investigation" (with P. Aghion, E. Fehr and R. Holden) (Revise and Resubmit at *the Journal of the European Economic Association*)
4. "Protecting Antiquities: A Role for Long-Term Leases?" (with M. Kremer)
5. "Two-Sided Matching, Private Information, and the Impossibility of Ex Post Efficient Trade" (with D. Delacretaz, S. Loertscher, and L. Marx)

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#### WORK IN PROGRESS

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1. "Choice Shifts, Disagreement Aversion, and Adaptation in Risk Taking Groups"
2. "Land Defragmentation Auctions" (with G. Bryan and J. Quidt)

3. “Getting Implementation to Work” (with Yi-Chun Chen, Richard Holden, Takashi Kunimoto, and Yifei Sun)

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#### WORKSHOPS ORGANIZED, TRAINING AND SHORT COURSES RUN

1. “Introduction to Market Design” Department of Treasury and Finance, Victorian Government. 4 Lectures, 2014
2. “Auction Theory and Practice Workshop” Department of Treasury and Finance, Victorian Government. 3 Day Workshop to Procurement Group – June to July, 2013
3. “Introduction to Spectrum Auctions” Frontier Economics, Training Day Workshop, 2012
4. “Asia-Pacific ESA Conference” Economic Science Association (ESA), 2010

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#### POLICY ADVICE

1. “Peer Review for the Australian Digital Dividend Auction” Australia Communication and Media Authority. August 2012, October 2012 (4 Reports), December 2012 – April 2013
2. “Economic Design Workshop” Department of Treasury and Finance, Victorian Government. June 2011
3. “Assessment of Efficiency of Various Auction Methodologies for Allocating the Digital Dividend” Feb – Mar 2010

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#### ACADEMIC SERVICE

2014-Present	Editorial Board, Journal of the Economic Science Association
2012-Present	Editorial Board, Experimental Economics
2012-Present	Editorial Board, New Research in Experimental Economics
2010	Organizer, Asia Pacific ESA

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#### FELLOWSHIPS, HONORS, AND AWARDS

2013	Discovery Early Career Researcher Award, ARC (\$349,789)
2013	Prize for Exceptional Distinction in Research and Research Training at level B/C, University of Melbourne
2013	Fellow: Center for Engineering Social and Economic Institutions, University of Technology, Sydney
2012	International Fellow: Center for Engineering Social and Economic Institutions, University of Zurich
2011	Faculty Early Career Research Grant, University of Melbourne
2011	Faculty Research Grant, University of Melbourne
2009	Faculty Research Grant, University of Melbourne
2008	Faculty Research Grant, University of Melbourne
2007	George and Obie Schultz Dissertation Grant Fund
2006	MIT Undergraduate Economics Association Teaching Award
2003 - 2005	MIT Presidential Fellow

## REFEREEING

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American Economic Review, Journal of Development Economics, Journal of Public Economics, Review of Economic Statistics, Journal of the European Economic Association, Games and Economic Behavior, International Journal of Industrial Organizations, Singapore Economic Review, The Economic Record, Experimental Economics, The Australian Economic Review, Economics of Innovation and New Technology, Economic Enquiry, Economic Journal, The European Economic Review, Review of Economic Design, The Journal of Law and Economics, The Journal of Law, Economics, and Organizations, The B.E. Journal of Theoretical Economics, Journal of Behavior and Organization, Journal of the Economic Science Association, Journal of Behavioral and Experimental Economics

## CONFERENCES, WORKSHOPS AND INVITED SEMINARS

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2015:

1. University of Tasmania, Hobart
2. University of Technology Sydney, Sydney
3. NUS, Singapore
4. The University of Queensland, Brisbane
5. Australian National University, Canberra
6. 10<sup>th</sup> Annual Workshop in Experimental Economics, Hobart

2014:

1. University of Zürich, Zürich
2. University of Adelaide, Adelaide
3. ESAM, Hobart
4. Department of Treasury and Finance, Melbourne
5. 9<sup>th</sup> Annual Workshop in Experimental Economics, Adelaide
6. Workshop on Experimental Macroeconomics, Monash

2013:

1. Asia-Pacific ESA Conference, Tokyo
2. NUS, Singapore
3. University of Technology Sydney, Sydney
4. UNSW, Sydney
5. Monash University, Melbourne
6. Department of Treasury and Finance, University of Melbourne

2012:

1. 6th Annual Organizational Economics Workshop (Keynote Speaker)
2. University of Tasmania, Hobart
3. Queensland University of Technology Experimental Workshop, Brisbane
4. Auctions and Market Design Workshop, Sydney
5. University of Melbourne, Melbourne
6. Frontier Economics, Melbourne

2011:

1. AARES Conference, Melbourne
2. Queensland University of Technology, Brisbane
3. ESAM, Adelaide
4. University of Zurich, Switzerland
5. Department of Treasury and Finance, Melbourne
6. International ESA Meeting, Chicago, USA

2010:

1. Australian National University, Canberra
2. Queensland University of Technology, Brisbane
3. University of Queensland, Brisbane
4. University of South Australia, Adelaide
5. 5<sup>th</sup> Annual Workshop in Experimental Economics, Sydney
6. Asia-Pacific ESA Conference, Melbourne
7. Institute for Empirical Research, Switzerland
8. The Australian Communication and Media Authority, Melbourne
9. University of New South Wales, Sydney
10. University of Melbourne, Melbourne

2009:

1. Australian National University, Canberra
2. University of Sydney, Sydney
3. Deakin University, Melbourne
4. Monash University, Melbourne
5. Department of Sustainability and Environment, Melbourne
6. CAMA Workshop on Behavioral Macroeconomics, Sydney
7. University of Melbourne, Melbourne
8. 4<sup>th</sup> Annual Workshop in Experimental Economics, Christchurch

2008:

1. 3<sup>rd</sup> Annual Workshop in Experimental Economics, University of Melbourne
2. International ESA Meeting, Caltech, USA
3. Conference of the Preservation of Antiquities, Milken Institute, USA
4. NYU Economics, USA (Job Market Seminar)
5. University of Melbourne, Australia (Job Market Seminar)
6. University of Chicago GSB, (Job Market Seminar)
7. UCSD RADY School of Management, USA (Job Market Seminar)
8. Duke, USA (Job Market Seminar)
9. University of South Carolina, (Job Market Seminar)
10. Stanford, USA (Job market Seminar)

2007:

1. Northeast Universities Development Consortium Conference (NUEDC)
2. Institute for Empirical Research, Switzerland

## TEACHING EXPERIENCE

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2012 - 2014	Experimental Economics (Dean's Certificate of Excellence 2012-2014)
2009 - 2013	Industrial Economics (Dean's Certificate of Excellence 2010-2013)
2009 - 2012	Microeconomics 2 (Dean's Certificate of Excellence 2010-2011)
2008, 2006	Contract Theory (Teaching Assistant to Bengt Holmstrom and Matthias Dewatripont)
2007 - 2005	Experimental Economics (Teaching Assistant to Ernst Fehr)
2007	Behavioral Economics (Teaching Assistant to Lorenz Goette)
2006 - 2005	Intermediate Microeconomics (Teaching Assistant to Sergei Izmalkov)

## REFERENCES

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Abhijit Banerjee  
Department of Economics, MIT, 50 Memorial Drive, E52-252d, Cambridge, MA 02142  
E-Mail: [banerjee@mit.edu](mailto:banerjee@mit.edu)

Ernst Fehr  
University of Zurich, Bluemlisalpstrasse 10, Blu-213, CH-8006 Zurich, Switzerland  
E-Mail: [efehr@iew.uzh.ch](mailto:efehr@iew.uzh.ch)

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